



Business Insights Explorer

Business Insights Explorer is one of the most convenient way to navigate your business. It brings ad hoc inquiry, drill-down, and drill-around analysis up to a whole new level. Turn your data into knowledge that you can act on by using powerful sorting, grouping, and filtering capabilities that you personalize to your specific needs and role within your company.

This easy-to-use inquiry and analysis application optimizes your daily decision-making tasks in the most critical areas of your business. A streamlined grid interface spans multiple data elements in one view, including contacts, GL transactions, balances, payments, invoices, sales orders, purchase orders, work orders, projects, and many, many more. Change views for the same customer, plus drill down to the transaction level and access customer maintenance for edits without having to go to other modules in your Sage MAS 500 ERP system. What's more, you can launch your familiar Sage MAS 500 tasks directly from within Business Insights Explorer and find the information you're looking for without losing your place. This 360-degree view gives you the ability to quickly access timely, up-to-the-minute business information. The result favorably impacts your bottom line and your long-term success through more accurate decision-making and enhanced customer satisfaction.

Business Insights Explorer provides you with a better way to access and understand your data—offering you a powerful, intuitive reporting tool—and you don't have to be a programmer to use it! First-time users can start right away. More importantly, Business Insights Explorer is great for analyzing “what-if” scenarios that can keep you awake at night. Who are the top customers for each of your salespeople? What products do they buy? How many new customers did you gain last month? And, because of the depth of functionality, Business Insights Explorer will continue to grow with you and your business far into the future.

BENEFITS

Get timely access to key business information in a format that is easy to read and understand

Easily apply query, reporting, and statistical analysis to make faster and better decisions for your future—this afternoon or next year

Quickly assess the state of your business, monitor a new product's acceptance rate, or the impact that a competitor's promo is having on your sales

Share information with others in your organization in a meaningful way

Use intuitive grid-based view of key entity and transaction-level data for more precise tracking and resolution

Easily drill around into original records and change views for at-your-fingertips access to invoices and transactions

Save views containing customized preferences and pre-defined filters for future use and navigation

Gain quick access to key system tasks for the displayed entity with powerful task launch options

Enable a wide range of sorting, grouping, and reorganizing functionality with easy-to-use customization and personalization features

The screenshot shows the 'Explore - Customers' window. The top menu includes File, Edit, View, Preview, Drill Into, Analyze, Manage, Insights, Tools, Window, and Help. The left sidebar has 'Explore Customers' and 'Analyze' sections. The main grid displays customer data with columns: Cust, Customer, Credit Limit, Balance, Highest Bal, Highest Bal Date, and Avg Dr. Below the customer data is a section for 'Open Orders' with columns: Sales Order, SO Amt, SO Date, Status, Customer, Salesperson, Open Amt, Cr Hold, Hold, and Hold Reason.

Cust	Customer	Credit Limit	Balance	Highest Bal	Highest Bal Date	Avg Dr
Aldebrn	Aldebaran, Inc.	10,000,000.00	80,989.35	14,316,137.94	3/1/2008	
AlGar	Alicia Garage Doors	0.0	226,328.46	2,080,744.83	3/1/2008	
bid	Business Insights Dashboard	100,000.00	94,405,121.66	94,406,415.66	6/30/2008	
BlackWtl	Blackwell Emulsion Co.	0.0	112,029.75	203,724.50	3/1/2008	
Col&Sons	Collier & Sons, Inc.	0.0	65,031.43	65,031.43	6/12/2008	
CompSol	Compound Solutions	0.0	2,986,283.78	8,087,651.84	3/1/2008	
DawsComp	Dawson Computer Products	0.0	103,264.75	5,986,955.47	3/1/2008	
FourFlow	Fountain Valley Florists	0.0	12,753.38	294,806.93	3/1/2008	
Gros, Mic	Michael Grossman, MD	0.0	16,682.28	134,775.03	3/1/2008	
Label Comb	Labelmaster	20,000.00	24,616.63	65,191.43	3/1/2008	

Sales Order	SO Amt	SO Date	Status	Customer	Salesperson	Open Amt	Cr Hold	Hold	Hold Reason
SO-0000000271	153.21	6/5/2008	Open	Aldebaran, Inc.	Alfred	157.99			
SO-0000000269	1,172.10	6/5/2008	Open	Aldebaran, Inc.	Alfred	1,215.97			
SO-0000000254	2,655.85	6/5/2008	Open	Aldebaran, Inc.	Alfred	2,950.94			
SO-0000000251	19,942.53	6/5/2008	Open	Aldebaran, Inc.	Alfred	10,612.90			
SO-0000000246	10,800.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	12,000.00			
SO-0000000245	29,700.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	33,000.00			
SO-0000000244	32,400.00	6/12/2008	Open	Aldebaran, Inc.	Alfred	36,000.00			
SO-0000000238	195.30	4/18/2008	Open	Aldebaran, Inc.	Alfred	200.00			
SO-0000000246	623,221.02	3/17/2008	Open	Aldebaran, Inc.	Alfred	674,397.25			

◀ With just a few clicks, Business Insights Explorer delivers quick and easy data inquiries, drill-downs, answers to “what if” scenarios, and last-minute must-have executive requests.

FEATURES

Easy-to-Use Interface

Business Insights Explorer provides a single, user-friendly interface that gives you quick access to crucial information and related data—all the way down to the individual transaction.

Quickly Preview Key Information

View key information about a specific entity, such as a customer and related transaction information, including invoices and orders, in a single view using the Preview option. Apply filters to any view, displaying data according to your preference.

Access Sage MAS 500 Tasks

Use Manage view to launch familiar Sage MAS 500 tasks from the Business Insights Explorer screen. When you're finished with that task, just close the Sage MAS 500 screen to return to where you were in Business Insights Explorer.

A Single Point of Access for Related Data

The Explore option allows you to perform extensive drill-down and drill-around investigations into related data records. You can easily click on another selection in the primary grid, and the secondary grid shows related data. Click on specific data to further drill into that entry. When changing views, context is passed as a filter from the original view to a new view.

Efficient Search

If you're looking for a particular entry, simply type a specific clue (such as "\$825.50") into the Look For field. Then, you can easily narrow the search by a selection in the Search field. This saves you time scrolling and scanning through lines of information.

Convenient Access to Task Management Functions

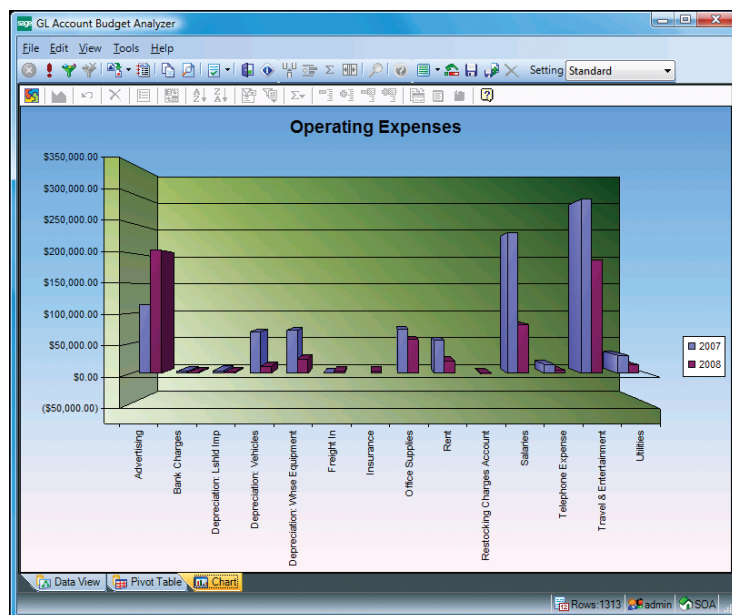
Task Management options provide an easy way for you to quickly access key tasks for the displayed view, including customer information update and order creation capabilities.

Robust Customization and Personalization

Convenient view filtering capabilities enable you to sort, group, reorganize, and rename columns within the grid, as well as save and share personalized views. You also can create custom views and link them in with the standard shipping views included with the base product. These custom views can pull information from other systems including different database formats.

Microsoft Office Integration

A simple right-click can export your data to pre-defined Word templates, plus Excel, Access, or XML files. Easily create mail-merge documents based on the filtered data being viewed.



◀ *Business Insights Explorer provides one-click access to related Business Insights Analyzer views, for complex "what if" analysis and charting capabilities.*



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